



ANNUAL REPORT

CICLO ESCOLAR 2019-2020

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1. Words from the principal

You don't have to wait for a girl to graduate to see the fruits of her schooling reflected in her actions in the face of circumstances that demand the best of herself ...



When formation touches the deepest part of the being, when the training has created awareness and is a part of you, you let it come alive. This pandemic hit us hard, it surprised us, but it made us grow, reinvent ourselves and empower us in ways we could never have imagined. It has helped us to develop resilience, it has taught us to live in uncertainty and serenity, to rely only on God, because we have seen that things in the world can vanish from one moment to another, can disappear, knowing that all we have is the present.

Like all difficult life events, the pandemic has brought great benefits and opportunities to improve what we have already done and in this context we see the fruits of the Montefalco School formation: for example, when you see that the students are worried about their friends who don't have what it takes to live; The moment you see them send a video of how close they are to God and what strength he is in the family. to see a parent tell you, "I will pay full tuition so you can help others" to see how a single father moving the sky, sea and earth so that his daughter can continue to study at a distance, with all the difficulties that entails and that with her jobs she fulfills "a hundred"; when a student and her parents are going to sell food so that she can continue her studies for the next school year... .. Repeating all these stories and affirming that we must continue to work with all our enthusiasm on the challenges that life poses to us, because, it is worthwhile to form souls, to form righteous consciences, to have in our society, committed, hard-working, caring, honest and happy adults.



2. About Us

Colegio Montefalco is an educational institution founded in 1958 in Jonacatepec, Morelos. It started as a farm school dedicated to teaching crafts to girls from rural communities in the region. Years later, telesecundaria teaching was incorporated, so the name was changed to **Escuela Femenina Montefalco**. Later it was named **Colegio Montefalco**, as it is known to this day.



The school has three formal levels of education: primary, secondary and **technical high school diploma in administration**.

Mission

We are an educational institution committed to supporting the families of the environment, especially those with limited resources, in the integral education of their daughters with a sense of Christian life, so that they have a positive impact on society.

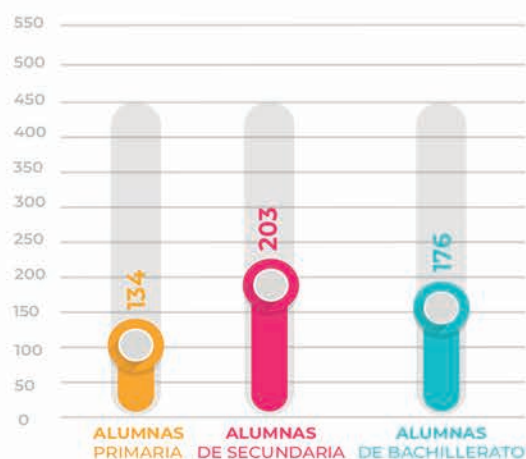
View

To be an educational institution recognized by families of the area as the best option for their daughter's upbringing because it has dedicated teachers to ensure excellent comprehensive education, a high academic level and great social engagement, especially with low-income families.

3. Our students

2019–2020 Generation

Total Female Student: **513**



Female students who graduated this school year from high school / Generation 33

51 STUDENTS

Total Historical of female students graduated to the date of high school

1247

Comparison table of last year

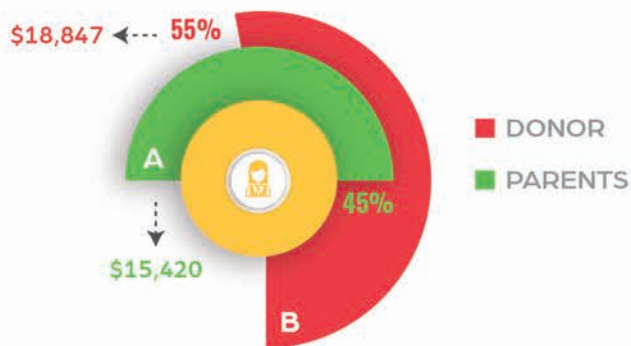


- ELEMENTARY SCHOOL
- JUNIOR HIGH
- HIGH SCHOOL

2019–2020 Generation

Annual cost per student **\$34,267**

Extra cost
per student

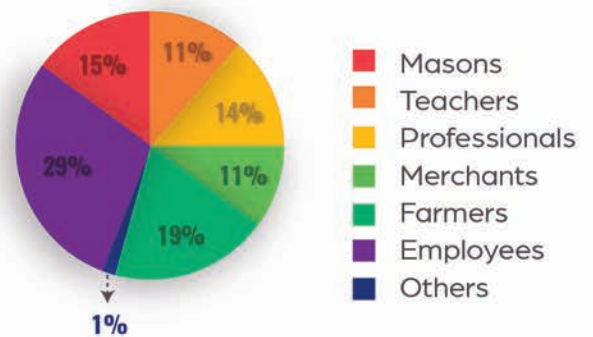


	Transportation	\$8,940
	Uniforms	\$1,533
	Books	\$1,322
	Annual	\$11,795

Profile of families

75% of the students at **Colegio Montefalco** come from low-income families; They are daughters of peasant parents, merchants, bricklayers or employees, the remaining **25%** of parents are professionals or are working abroad (United States).

FAMILIES ARE MADE UP, **ON AVERAGE, BY 2.3 MEMBERS WITH A MONTHLY INCOME OF \$ 3,356.00 PER CAPITA.**



Colegio Montefalco receives students from 31 communities in the state of Morelos, mainly from the southern and eastern regions of the state of Morelos and some municipalities in the state of Puebla.

Thanks to your generous contribution, this year it was possible for 513 students to receive a quality education.

GENERATION 2017 – 2020 JUNIOR HIGH



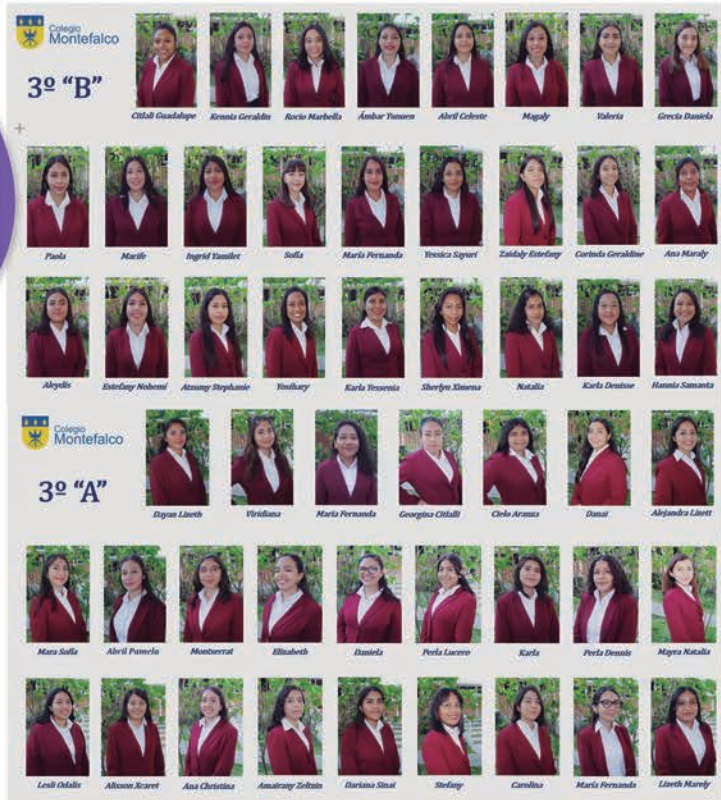
GENERATION 2014 – 2020 ELEMENTARY SCHOOL



GENERATION 2017 – 2020 HIGH SCHOOL

End of cycle, the beginning of something new. Congratulations on all your achievements and efforts, never stop relying on the magic of new beginnings.

Happy Graduation!



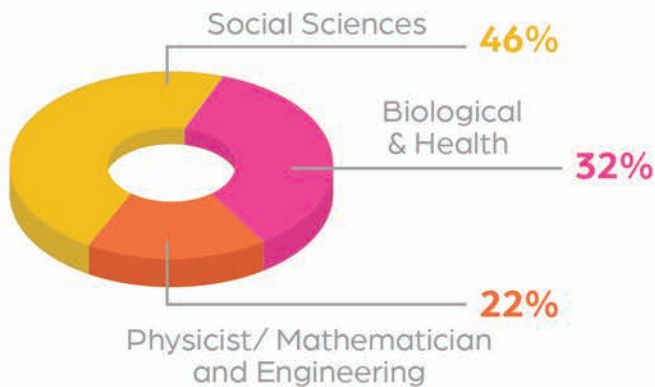
4. Generation

Colegio Montefalco, carried out the graduations in virtual format during the month of July, due to the health contingency.



--->	Elementary School	--->	23 Students
--->	Junior High	--->	63 Students
--->	High School	--->	51 Students

The careers that our graduates chose are aimed at the following areas:



We appreciate the presence of the parents, teachers and staff of the School, as well as the support of the donors in celebrating this great achievement.



Graduation video.

(Open the camera of any smartphone and focus the code).

5. University Montefalco – Peñón

As of 2016, **Colegio Montefalco** joins the **University Program**, with the aim of supporting our students with high academic performance. The program consists of providing a maintenance scholarship and academic and personal monitoring to the graduates who wish to continue their studies at the Universidad Panamericana, Mexico City campus.

Currently the **Peñón Montefalco University Program** financially supports nine university students.

Program in **NUMBERS**

- > Home
- > Students benefited
- > Women
- > Men
- > University graduates
- > College students working
- > University students working as scholarship holders of the El Peñón Foundation and Montefalco School Fund Procurement Office
- > Racing
- > Specialties

2012
25
11*
14
3
7
5

13
3



UNIVERSITY WOMEN WHO JOIN THE PROGRAM:
MAGALY GARCÍA



* They are part of the Mentoring Program of the Peñón Montefalco University Program, which provides them with personal and academic support during their university studies.

UNIVERSITY WOMEN WHO JOIN THE PROGRAM:
YESSICA MORALES

SCHOLARSHIP DELOITTE

---> Alisson Morales

---> Daniela Hernández



CAMPAIGN ME UNOX2

Due to the gratitude and commitment of our University students towards their schools and colleagues, this year the **Me Unox2 Financial Campaign** emerged, in which the university students themselves were the promoters and leaders of the campaign. His goal was to collect an annual support grant, equal to \$ 84,000.

Our country needs citizens who are committed to the development of our country, who put the person before the economy or personal interests. It is for this reason that for 7 years, **Fundación El Peñón and Colegio Montefalco** have sought to give continuity to the educational project, supporting several of its students to continue with their university studies.

SUMMER TRAINING

During July and August, the first edition of the **Summer Training** was held, which consisted of a series of lectures, given by specialists in each area.

Its main objective is to give continuity to the comprehensive training of students by providing them with tools and knowledge necessary for life, strengthening the ties of University students studying at **UP CDMX**.



We had the participation of **30 university students**, all graduates from the **Peñón** and **Colegio Montefalco**.

Some of the topics covered and our invited speakers were:

CONFERENCE	EXHIBITOR
Value vs worth	Mtra. Florencia Elías
Image and protocol	Lic. Pilar Rebollo
Personal finances	Ing. Begoña Guerra
Political and economic panorama in times of COVID19	Lic. Guillermo Torres Quiroz
Tips for living in Cdmx	Universitarios: Linda Montaña y Emilio Lozano
How to live in the University UP	Universitarios: Karla Rodríguez y Omar Joney Jaimes
Your dream, your way of life	MBA Cristian Grub



6. It is worth Investing in Education

Education provides knowledge, and at the same time enriches the Culture, Values and Spirit of the person and the community where it develops.

When society invests in education, it has a direct impact on people's well-being, having indirect effects on the community and, therefore, on the economy. (Ilexe University)

Benefits of **INVESTING IN EDUCATION**

---> **IMPROVE THE STANDARD OF LIVING**

The acquisition of knowledge and skills through quality education has a direct relationship with a better salary, which allows access to a better standard of living, which is a determining factor of the population's well-being. Betting on education is a form of investment in human capital.

(Shultz, W. 1961).

---> **COMMUNITY WELL-BEING**

The benefits of education do not remain only for people at the individual level, society as a whole also gains with a higher level of training, and a higher economic income that directly affects the payment of more taxes translated into a greater contribution to society.

---> **LEARNING SOCIETIES**

Education must reach more people through different means and strategies, it must be continuous and respond to what society needs. Education is changing and incorporating skills and competencies that were not necessary before, but are essential today.

Education as a way to be happy

The level of studies impacts not only on economic or work life, but also leads individuals to make better decisions in aspects related to their health or lifestyle, likewise, people enjoy and feel more satisfied with work than perform. This directly influences your level of subjective well-being. (*"Priceless: The Nonpecuniary Benefits of Schooling"* Oreopoulos, P., Salvanes, K.)

A quality and values-based education can lead to finding a sense of life or the why and why of the events that happen around.



Investing in education pays off

When a society invests in early childhood education, it encourages schooling, reduces crime, improves children's skills and leads to higher income levels in their future professional lives. A higher level of income has an impact on improving a person's life and contributing to a higher level of taxes on society and, therefore, generates greater social well-being.

Investing in education offers benefits in terms of earning higher wages. An additional year of schooling can increase income by 10% per year.

The works of James Heckman, have concluded that the profitability of investing in basic or early childhood education is superior to other types of investment.



7. Bilingual Education

Learning new languages allows access to **better academic, personal and professional opportunities.**

Each of our students achieves **language certification** based on the school level they are at.

NIVELES	ALUMNAS	PORCENTAJE
A1	8	16%
A2	26	51%
B1	10	20%
B2	5	10%
C1	1	2%
SD	1	2%
TOTAL	51	100%

---► Thanks Giving Day

It was held on the esplanade of the school on November 28 by 1st year high school students. The students carry out a small play which they present to the parents; it demonstrates the lessons and mastery of the English language by the students.



8. Academic results

The requirement and academic level of the School has been maintained. **The general school Average is 8.8.**

Elementary	8.9
Junior High	8.5
High School	9.0

9. Academic competitions

State Olympiad of mathematics for basic education in Morelos (OEMEB)

It was held on September 28, at the facilities of **Fundación El Peñón**. In this Olympiad there are students at different levels, from fourth grade of primary to second grade, from public and private schools.

STAGES of the Olympiad:

- 1** State Phase of the State Olympiad of Mathematics for Basic Education in Morelos 2019
- 2** Mexican Olympiad of Mathematics of Basic Education 2020 (OMMEB)
- 3** National Olympiad of Mathematics for Primary and Secondary Students 2020 (ONMAPS).



RESULTS obtained in Junior High

Second stage

- > GALINDO CAMPOS LUNA MELINALLI
- > GONZÁLEZ MÁXIL RAQUEL AZUCENA
- > MARTÍNEZ MARTÍNEZ CLARISSA

V Carl Friedrich Gauss Competition

It was held on November 9, 2019 at the facilities of **Fundación El Peñón**.

Its objective is to generate interest, love and passion for mathematics in middle and high school youth, as well as increase achievement rates at the state, national and international levels.

State-level RESULTS:

Baccalaureate 1st grade:

---> VANESSA MORALES BARRETO

---> YAKSI NAOMI RAMÍREZ VELÁZQUEZ

M. HONORARY

3RD PLACE



34th Mexican Mathematics Olympiad (OMM)

It was held on January 25, 2019 at the facilities of **Fundación El Peñón**. Its objective is to promote the study of mathematics in a creative way, moving away from the traditional study that promotes memorization and mechanization, and seeking to develop the reasoning and imagination of young people. This year with favorable results for our school.

Places earned statewide

High School

- | | |
|--|---------------------|
| → JANET HERNÁNDEZ FRANCO | GOLD MEDAL |
| → ARANZA GABRIELA ZETINA ARELLANO | SILVER MEDAL |
| → MARÍA INÉS DEL VALLE PRIETO GUERRERO | SILVER MEDAL |



Physics Contest

The 1st Mexican Physics Contest was held on February 29, 2020 at the El Peñón Foundation facilities.

Results:

Baccalaureate LEVEL 1

- **HONORIFIC MENTION:** JANET HERNÁNDEZ FRANCO
- **THIRD PLACE:** ARANZA GABRIELA ZETINA ARELLANO
VANESSA MORALES BARRETO



10. Sports Contests

The tournaments are held year after year with the participation of the 9 schools in the area. This school year took place on January 13. The College hosted the basketball tournament.

Results:

Athletics

- > CATEGORY A, RELAYS, 4X100, FIRST PLACE
- > CATEGORY B, 200 MTS., FIRST PLACE

Volleyball

- > CATEGORY A, FIRST PLACE

Basketball

- > CATEGORY A, FIRST PLACE
- > CATEGORY B, FIRST PLACE

Chess tournament

It was held on November 29, the Montefalco School hosted the chess tournament organized by the Jantetelco Morelos town hall, 9 schools competed including Fundación El Peñón.

First place:

- * ---> KENIA SILVANA SALGADO FROM COLEGIO MONTEFALCO

* ROCA Cup

Copa Roca is a sports tournament at the national level, in which 19 private schools in the country participate. This year it took place from March 11 to 15, at the Fontanar School, Querétaro.



11. Lego Education

With **LEGO EDUCATION**, our students learn to work as a team and strengthen their learning in all areas of knowledge. **LEGO** has made it easier to solve one of the great challenges we have as teachers, which is to fully capture the attention of the student with different and innovative strategies.



DISTRIBUTION BY GRADE:

**1st
and 2nd**
of primary school

The set of simple machines and parts with twice the size are used.

**3rd and
4th grade**

The set of simple and motorized machines is used.

5th grade

WeDo is used, which provides a fun and easy way to get started in simple robotics and programming. The students build models, add simple sensors and motors, which are connected to their iPads, and configure behaviors using intuitive iconographic software.

6th grade
of primary school

The Ev3 set is used, which allows to build and program real-life robotic solutions, in addition to developing selection, construction, testing and evaluation solutions, promoting the development of creative solutions and teamwork.

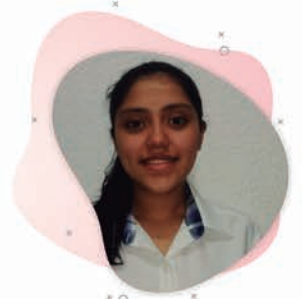
12. Opus Dei

First Opus Dei Anniversary contest

On the occasion of the celebration of the Opus Dei Foundation, the first contest was held on October 2 with the participation of all sections. Which consisted of rounds of questions and answers about Opus Dei and its founder.

WINNERS:

- LISSET MARIANA MORALES ÁLVAREZ , **3RD A JUNIOR HIGH**
- ABRIL PAMELA CRUZ GARCÍA , **3RD A HIGH SCHOOL**
- YARETZI NAIRIM GUZMÁN NAVARRETE , **6TH GRADE**



Celebration of February 14

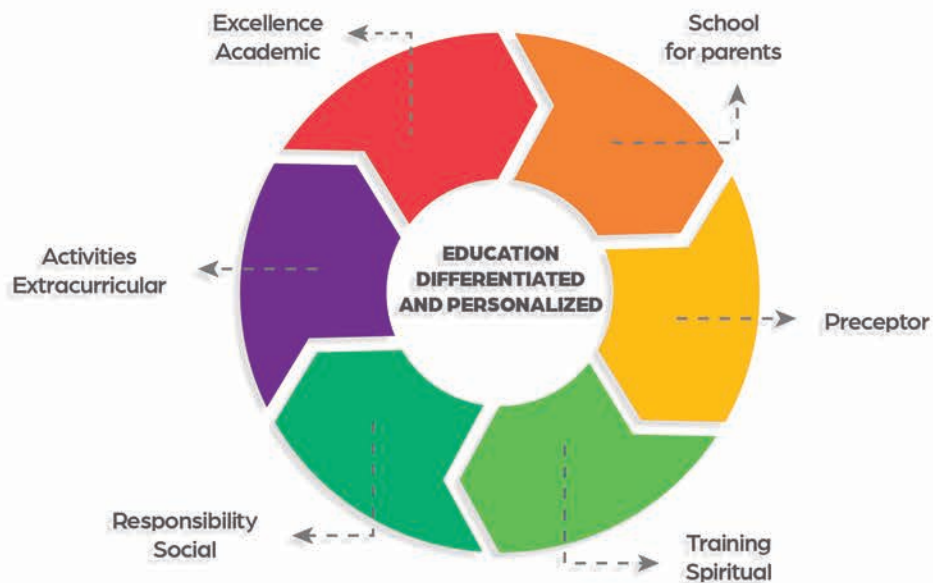
It was held on February 17th on the occasion of the integration of women into Opus Dei (February 14, 1930), a celebration was held honoring the women who have been part of the work.



13. Comprehensive training

For **Colegio Montefalco** each student is a life project, therefore we strive to provide personalized attention, giving special support to both the students and their families.

This comprehensive training **IS BASED ON 6 AXES:**



Academic excellence

Our teaching, administrative and managerial staff are in constant training to continue providing an education of excellence.

TRAINING COURSES FOR TEACHING STAFF

- Creativity and innovation
- Content creation
- Turn your students into booktubers
- Communication and Collaboration
- Gamify your project
- Introduction to ABP
- Augmented and Virtual reality in your classroom
- Scratch Jr, programming for children
- Robotics. Electronics and mechanics



School for parents

→ School for parents:

As an important part and being able to fulfill our mission of supporting and guiding parents in the educational work of their daughters, we have a school for parents. This program is divided into 5 modules and mainly topics related to the family and different stages of the girls' development are addressed.

INITIATION	83 participants
LOWER ELEMENTARY	19 participants
PRIMARY HIGH	25 participants
CONTINUITY	62 participants
ADVANCED	45 participants

→ Coexistence for moms, January 2020

→ 4th Family Congress:

This event is organized for the parents of Fundación El Peñón and Colegio Montefalco.



Preceptor

In the preceptor, personal improvement projects are formulated, with specific objectives to be achieved in a given time. It is the center of personalized education and is the most valuable resource available to the School to maintain communication and integration between parents, teachers and students.

This school year
212 STUDENTS
had preceptories

The graphic features the text 'This school year 212 STUDENTS had preceptories' in green and blue. It is surrounded by various symbols including plus signs, circles, and crosses.

Spiritual Formation

Spiritual Formation for parents

- > **Sacrament of Matrimony:** we support 11 couples to regularize their sacramental life.
- > First Communion Retreat.
- > Confirmation Retreat

Spiritual training for teachers

- > Training activities were increased for all the personnel working at the Montefalco School through talks and classes with the priest. They are taught at various times during the school year, especially during the two training periods.

Spiritual formation for female students

- > Weekly mass
- > Sacraments
- > Meditation and retreats

In addition, the following was done with the teaching and administrative staff of the College:



- > One-day retreat for single teachers
- > Class on the Holy Mass
- > Class on Prayer
- > Class on angels and demons
- > **Posada Navideña:** It was held on December 17 in order to keep the meaning of Christmas alive in an atmosphere of conviviality and joy. The students of the three sections presented us with musical numbers alluding to the Christmas story.

Extracurricular activities

Colegio Montefalco has extracurricular workshops by section:

Exclusive workshops for the high school section

- > Attention to events
- > English

Exclusive workshops for secondary

- > Home administration modules 1, 2, 3, 4
- > Chess
- > Basketball
- > Dance
- > Balloon decoration
- > Drawing
- > Guitar
- > First aid
- > Embossed
- > Violin
- > Stained glass
- > Volleyball



Exclusive workshops for elementary school

The Nayarán club offers the opportunity for growth and healthy fun for the students who have made an academic effort; the average required to enter is 8.0. This year 53 girls from 4th, 5th and 6th grade was enrolled, being one of the school years with the most students.

Various activities are carried out in the club such as:

- > Kitchen
- > Sport
- > Crafts
- > Dance

Social responsibility

Bazaar

From January to March, the students held a bazaar in order to support the **Casa Hogar Fundación Juventud y Vida** de Cuautla Morelos, raising the amount of \$ 3,500.

Share your Christmas

It is an activity that takes place year after year, where the students set up pantries and deliver them to people in vulnerable situations in the surroundings of the community. Jonacatepec, Jantetelco, Temoac, Chalcatzingo. This year it took place from December 9 to December 13, delivering 80 pantries in total.

Build one pantry per group

In this project, one pantry is collected per group throughout the school year; Between the head teacher and the group, they choose the family most in need and give it to them (families inside and outside the school).

Visiting nursing homes

6 visits were made to the "La Gran Familia" asylum located in Cuautla; During these visits the students carry out recreational activities with the older adults, such as painting, drawing and helping them with any specific need.

Visit to the Down High Performance School in Cuautla Morelos

6 visits were made where the students carried out recreational activities with the children who come to this center.



14. Business fair

Business Fair 2019

As is tradition, on October 31, the final year high school students held the Business Fair, which is an important part of their graduation process. The project consists of developing a business model, applying the knowledge acquired in class.

A round table was held with each company, in which a series of questions were asked to visualize the domain of the business plan of their company in order to make them see their strengths and weaknesses.

---> **Picapulin:**

Grasshopper-based chili powder

---> **Eco bam:**

Ecological bamboo straws

---> **Planut:**

Nutritious bean, oatmeal and wheat heat donuts

---> **Glupi:**

Glue based on beeswax and tree resin

---> **Honey pop:**

Honey pops

---> **Cuxtli:**

Artisanal corn-based drink

---> **Cheegan:**

Chickpea-based cheese with natural flavors, chipotle and peanut

---> **Sorwis:**

Biscuits made from sorghum flour

---> **Frikas:**

Healthy sweet potato, beet and carrot snacks

---> **Monbread:**

Potato parsley bread for gastrointestinal problems



Video of Business Fair.

(Open the camera of any smartphone and focus the code).

15. Thank you for your support

Family verbena

It was held on September 13 on the esplanade of the College. All the proceeds went to **Fundación Becar I.A.P** which translates into scholarships for our students. The three sections, **teaching and administrative staff, as well as relatives of the students, participated in this activity.**

2nd Family Race 2019

Thanks to the participation of all attendees, it was possible to acquire part of the furniture for the cafeteria.

Total raised
\$ 26,168.00

16. Bee Safe

Alisson, Pamela and Daniela, third year high school students, were the winners of the Biz Camp, a business camp that encourages entrepreneurship, financial education and the use of technologies for young people from 13 to 17 years old, with the Universidad Panamericana as its headquarters.

The project they presented was the winner; **Bee Safe**, an innovative 100% ecological pesticide that does not harm bees.

In October, there will be an international remote gala, where the students will be able to present their project and compete with the other participants at a global level, organized by the **Network for Teaching Entrepreneurship, Nueva York.**



Video of Bee Safe
(Open the camera of any smartphone and focus the code).

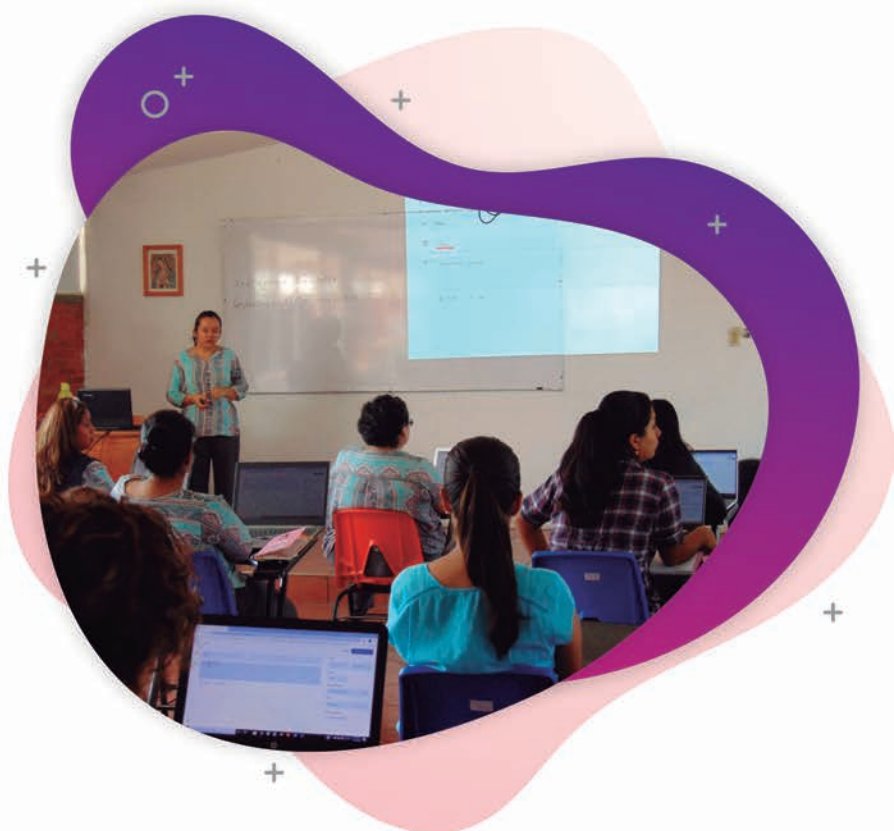
We wish you the best of luck!

17. Actions from COVID-19

Due to the health contingency that occurred since March, the decision was made, together with the authorities of the SEP, to suspend all educational, recreational and cultural activities; since our priority is the well-being of our students and their families, as well as the teaching staff.

Colegio Montefalco and our students had to quickly adapt to this new way of imparting and receiving knowledge online. For this reason, many of these activities were carried out remotely:

- > Preceptories
- > Trainings
- > Children's day
- > Mother's and father's day
- > Graduations

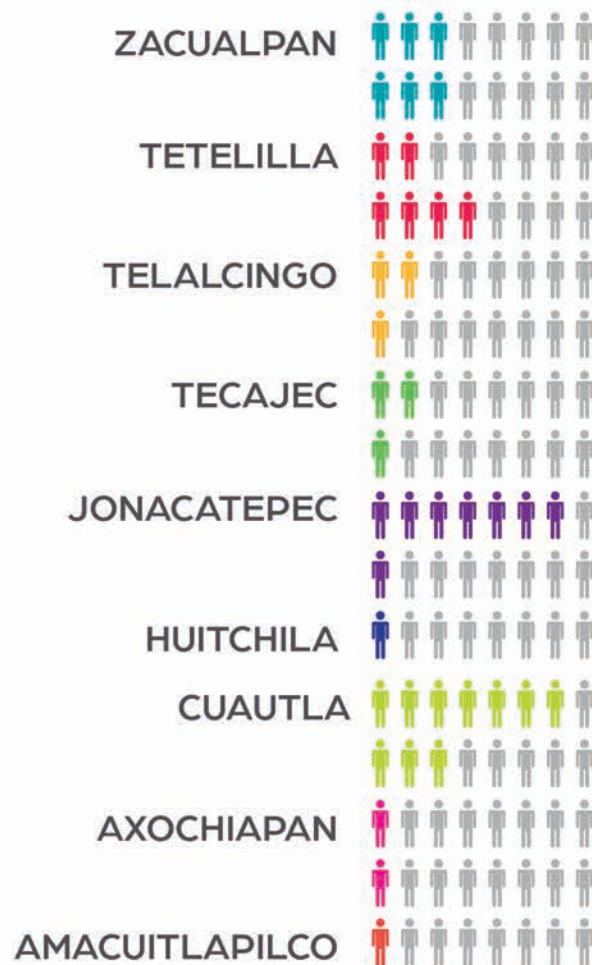


Families affected as a result of COVID-19

NO INCOME AND HEALTH PROBLEMS	NO INCOME	SPORADIC INCOME
4	24	13

Families affected as a result of COVID-19

UNEMPLOYED FAMILIES



Montefalco distance school in numbers

- > Hours of training for health emergency: **30**
- > Number of teachers teaching online classes: **47**
- > Hours of virtual classes: **720**
- > Preceptories: **1696 hours**
- > High school math advisory days: **24**
- > Students benefited with computer equipment: **5**
- > Computer equipment donated: **63 computers for the school infrastructure**

We are working on the adaptation of new digital channels, so that the students continue their personal and academic development, complying with the sanitary measures proposed by the country.

Today we want to tell you like never before, **THANK YOU!** for the support and affection you give us so that **Colegio Montefalco** continues to stand, providing education and changing the lives of more than 513 families.



Events

---> **Conference "Care of COVID-19 Income":**

On Friday, May 15, a virtual conference was held by Dr. Oscar Carbonell, Academic Director of Liaison and Professor of the Financial Management Area of IPADE. The main objective was to provide advice to the parents of Fundación El Peñón and Colegio Montefalco to take care of their liquidity in times of pandemic.



---> **Food pantries:** the school community gathered food pantries for the most affected families and individuals.

---> **Solidarity Fund:** it is a campaign created with the objective of raising funds so that schools are able to face new challenges, for technological adaptation, infrastructure adjustments, avoid school dropout through additional support and provide them with health supplies for the return to the classroom in a hybrid way.

The support proposals for our donors are the following:



- a. Carry out an increase in the donation charged to a credit card for the time considered pertinent.
- b. Donate in kind with non-perishable and personal hygiene products.
- c. Make an extraordinary donation to help improve the school's infrastructure, to teach online classes to students from the communities furthest from the school.

Graduates from Colegio Montefalco in Health Areas

During the month of May, a publication was launched on social networks, summoning the graduates who actively practice in the health area.

Colegio Montefalco is proud to have among its graduates women who today put their lives at risk to save those of others.

We are grateful, today more than ever, for how they live and practice their profession with dedication and nobility in the different **Health Areas**.

Thanks to you, because without your help and generosity, the result of this noble vocation would not have been possible. As always, we are counting on you to continue transforming lives.



**KAREN DENISSE
RODRÍGUEZ DUARTE**

- High School Generation 2008–2011
- General Physician



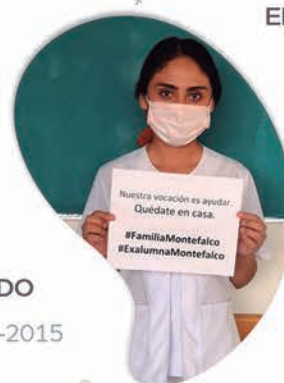
PATRICIA OLVERA ORIVAS

- High School Generation 2006–2009
- Degree in Nursing and Obstetrics



YULEMI IXCHEL SORIANO MENTADO

- High School Generation 2012–2015
- Degree in Nursing



ERIKA CORTÉS ORTEGA

- High School Generation 2011–2014
- PESS (Social Service Nursing Intern)

18. Statement of income

As of December 31, 2019

(Figures in pesos)

Income:	\$	18,174,234
Recovery Fees	\$	11,249,542
National donations	\$	5,465,032
International donations	\$	1,428,908
Others	\$	30,752
Expenses:	\$	18,292,609
Staff	\$	13,281,704
Loss Change	\$	5,010,905
Administration expenses	\$	29,691
Déficit	- \$	118,375

Note: Financial statements audited by Despacho de la Paz, Costemalle -DFK

Institutional Supports

- ACTINVER
- ALCER DISTRIBUIDORA
- CLOVER FOUNDATION
- DELOITTE MÉXICO
- FIRST CASH
- FUNDACIÓN BECAR
- FUNDACIÓN CEDROS
- FUNDACIÓN GBM
- FUNDACIÓN GENTERA
- FUNDACIÓN LUZ SAVIÑÓN
- FUNDACIÓN UP-IPADE
- GRUPO ACHE
- ICEE DE MÉXICO
- INDEX PROYECTOS EMPRESARIALES
- INMOBILIARIA MOSCATI
- INTERNATIONAL COMMUNITY FOUNDATION
- IPADE BUSINESS SCHOOL
- LOAVE COSMETICS
- MEDICAL RECOVERY
- NATURGY
- PROMOTORA SOCIAL MÉXICO
- SI VALE MÉXICO
- SIF ICAP
- SANTANDER UNIVERSIDADES
- UNIVERSIDAD PANAMERICANA
- ZURICH COMPAÑÍA DE SEGUROS